



2025 Fall Meeting



AGENDA

8:00 a.m. **Registration and Networking**

8:30 a.m. **Welcome**
Jim Chandler, CEcD, Director, Economic Development

8:35 a.m. **Charles County Welcome**
Reuben B. Collins, II, Commissioner President

8:40 a.m. **County Government Update**
Deborah E. Hall, Acting County Administrator, Charles County Government

8:45 a.m. **Opening Keynote**
Portia Wu, Secretary, Maryland Department of Labor

9:00 a.m. **Economic Development Partner Award, Military Alliance Council**
Michelle Frye, Deputy Director, Charles County Economic Development Department

9:05 a.m. **Economic Development Update**
Jim Chandler, CEcD, Director, Charles County Economic Development Department
Michelle Frye, Deputy Director, Charles County Economic Development Department

9:45 a.m. **Panel 1: Supporting Business Growth**
Moderator: Jerry Sanford, Managing Director, Economic Development, The Harbor Bank of Maryland
Panelists:

- Brad Fallon, Assistant Secretary of Business Development, Maryland Department of Housing and Community Development
- James Steward Smith, VP of Business Development, FSC First
- James Vasquez, Regional Director, Maryland Small Business Development Center

10:30 a.m. **BREAKFAST SPONSOR SPOTLIGHT**
Andrew M. Roud, Regional Partner, St. John Properties

10:35 a.m. **BREAK**

10:50 a.m. **Panel 2: Partnerships that Drive Innovation - Western Charles County Technology Corridor**
Moderator: Paul W. Ruppert, Senior Commercial Development Manager, Charles County Economic Development Department
Panelists:

- Pam Frank, Executive Director, Military Alliance Council
- Dr. Phillip Stracener, VP, Operations and Global Facility Solutions, X-Bow Systems
- Dawud Abdur-Rahman, Chair, Bryans Road Business Association

11:35 a.m. **Closing Keynote**
Kelly Schulz, Chief Executive Officer, Maryland Technology Council

12:00 p.m. **Closing Remarks**