



2025 Fall Meeting



AGENDA

8:00 a.m. Registration and Networking

8:30 a.m. Welcome

Jim Chandler, CECD, Director, Economic Development

8:35 a.m. Charles County Welcome

Reuben B. Collins, II, Commissioner President

8:40 a.m. County Government Update

Deborah E. Hall, Acting County Administrator, Charles County Government

8:45 a.m. Opening Keynote

Portia Wu, Secretary, Maryland Department of Labor

**9:00 a.m. Economic Development Partner Award,
Military Alliance Council**

Michelle Frye, Deputy Director, Charles County Economic Development Department

9:05 a.m. Economic Development Update

Jim Chandler, CECD, Director, Charles County Economic Development Department

Michelle Frye, Deputy Director, Charles County Economic Development Department

9:45 a.m. Panel 1: Supporting Business Growth

Moderator: Jerry Sanford, Managing Director, Economic Development, The Harbor Bank of Maryland

Panelists:

- *Brad Fallon, Assistant Secretary of Business Development, Maryland Department of Housing and Community Development*
- *James Steward Smith, VP of Business Development, FSC First*
- *James Vasquez, Regional Director, Maryland Small Business Development Center*

10:30 a.m. BREAKFAST SPONSOR SPOTLIGHT

Andrew M. Roud, Regional Partner, St. John Properties

10:35 a.m. BREAK

**10:50 a.m. Panel 2: Partnerships that Drive Innovation - Western Charles County
Technology Corridor**

Moderator: Paul W. Ruppert, Senior Commercial Development Manager, Charles County Economic Development Department

Panelists:

- *Pam Frank, Executive Director, Military Alliance Council*
- *Dr. Phillip Stracener, VP, Operations and Global Facility Solutions, X-Bow Systems*
- *Dawud Abdur-Rahman, Chair, Bryans Road Business Association*

11:35 a.m. Closing Keynote

Kelly Schulz, Chief Executive Officer, Maryland Technology Council

12:00 p.m. Closing Remarks